



Director, Regulatory

The Company:

Vestaron is a company dedicated to improving the safety, efficacy and sustainability of crop protection through migration from synthetic pesticides to peptide-based biopesticides. Vestaron is initially focused on a class of peptides that kill insect pests efficiently, but are safe for humans, beneficial insects and the environment. As part of this, the company has developed a proprietary platform for peptide optimization, fermentation-based peptide production and *in planta* expression that will allow it to develop a wide variety of biologic crop protection and trait solutions. Vestaron is the winner of the inaugural 2015 Bernard Blum Award for novel biocontrol solutions.

The Opportunity:

Vestaron is currently recruiting a Director, Regulatory to join our team in Research Triangle Park, NC, reporting to the COO. The Director, Regulatory will be responsible for all domestic and international regulatory filings for current and new products. Manage multiple projects in partnership with R&D, product development and quality.

To be successful in this role, you must provide leadership, expert advice, sound judgment, and timely and appropriate actions in managing the process of acquiring federal and state registrations and any other credentials for Vestaron Products. Individual will also manage Regulatory Affairs relevant to the Vestaron proprietary product line. Ensure that performance of the Product Registration Department is such that objectives as set forth in Strategic and Operating Plans are met with emphasis on effective resource utilization and maximize corporate value.

Responsibilities:

- To lead development of the highest quality registration services for agricultural Biopesticides while ensuring commitment to governmental regulations and ethical environmental responsibilities.
- To provide expert registration and product regulatory guidance.
- To obtain new domestic and international registrations and registration amendments for Vestaron Branded Biopesticides in a timely and cost-effective manner.
- To develop and maintain an effective flow of registration information.
- To manage data generation strategies, to direct registration data development, to contract studies with independent laboratories and to protect and enhance the value of the company's registration data.
- To manage relevant aspects of product regulatory affairs in all U.S. states. Lead the initial product registrations, data submissions (where required) and annual state registration renewals. To manage FIFRA Section 24(c) Special Local Need registrations,



FIFRA Section 18 support and data call-ins, as well as coordinating responses on proposed regulatory actions in the states.

- To manage, with interaction of Corporate Counsel, the interface between Vestaron and outside legal counsel relating to registration issues and to manage the interface between Vestaron and its registration consultants.
- To manage the interface between Vestaron and federal and state pesticide regulatory bodies.
- To provide regulatory expertise and to coordinate regulatory activities and communications with the Branded Technologies team, manufacturing team, and external relationships to achieve a high degree of efficiency in branded product development and branded product marketing.
- To serve as Vestaron' representative on data generation Task Forces, CLA Registration Committee, CPDA Regulatory Affairs Committee, and WPHA Regulatory Affairs Committee.
- Other duties as assigned

Requirements:

- Bachelor's in agriculture, Chemistry, or similar degree preferred.
- Advanced degree preferred
- 5-7 years in international, federal, and state product registration or related experience preferred.
- Experience with monitoring and managing Federal and state regulatory affairs.
- Fundamental knowledge of Crop Protection business.
- Deep understanding of Ag industry crops, technologies and practices, and knowledge of marketplace.
- Excellent written, verbal and presentation communication skills.
- Strong time management skills with the ability to set priorities.
- Strong and visible leadership - Ability to quickly establish credibility and utilize strategic thinking to strategic plan within the functional organization as well as in partnership with cross-functional stakeholders.
- Impact and influence – Ability to influence, develop and maintain effective internal/ external relationships to facilitate change, with and without authority, and ensure cohesion across the organization. Able to promote and secure buy in from a cross-functional leadership team and peer groups within the organization.
- Interpersonal effectiveness – Is sensitive to different points of view and seeks to understand and resolve conflicts/issues in a constructive manner. Able to operate effectively and comfortably with different cultures, in strange and challenging situations and to direct and instruct in a respectful and polite manner.
- Is well organized, meets deadlines, great attention to detail and works well under pressure.
- Willing to travel up to 15-20%.

Why Join Us?

Join the Revolution...



With an innovative and accomplished leadership team guiding our day-to-day wins, and a Board with a long-term vision that supports our efforts, we set out daily to improve the safety, efficacy and sustainability of crop protection through migration from synthetic pesticides to peptide-based biopesticides. Our team is empowered to solve problems and find solutions that will advance the science and commercialization of peptides. If you're seeking a career that taps into your talents and contributes to harnessing the Power of Peptides® for the benefit of the environment and industry, we just may have a job for you.

We know our employees are our most valuable asset, and our culture conveys that.

Headquartered in the heart of RTP (Research Triangle Park), our office is located in the Frontier complex, a vibrant work environment where the development of restaurants, shops and hotels is underway.

Our R&D center is in Kalamazoo, MI, within the Western Michigan University Innovation Center. The 69,000-square-foot, purpose-built incubator and co-working space was created to support companies from the earliest start-ups to maturing organizations with office and conference space, high-quality shared scientific equipment and resources, and a wide range of support services.

We offer a competitive benefits package, to support the health and happiness of our staff.

We invite you to apply to join a company developing the products, processes and relationships to lead the advancement of the biological peptide industry, beginning with the pesticide markets.

An Equal Opportunity Employer

Vestaron is an Equal Opportunity Employer and prohibits discrimination and harassment of any kind. All employment decisions at Vestaron are based on business needs, job requirements and individual qualifications, without regard to race, color, religion or belief, national, social or ethnic origin, sex (including pregnancy), age, physical, mental or sensory disability, HIV Status, sexual orientation, gender identity and/or expression, marital, civil union or domestic partnership status, past or present military service, family medical history or genetic information, family or parental status, or any other status protected by the laws or regulations in the locations where we operate.

Headquarters

600 Park Offices Dr, Ste 117, Durham, NC 27709
US Post Mail: PO Box 13137, Durham, NC 27709
919-694-1022